Team Reports and Presentations

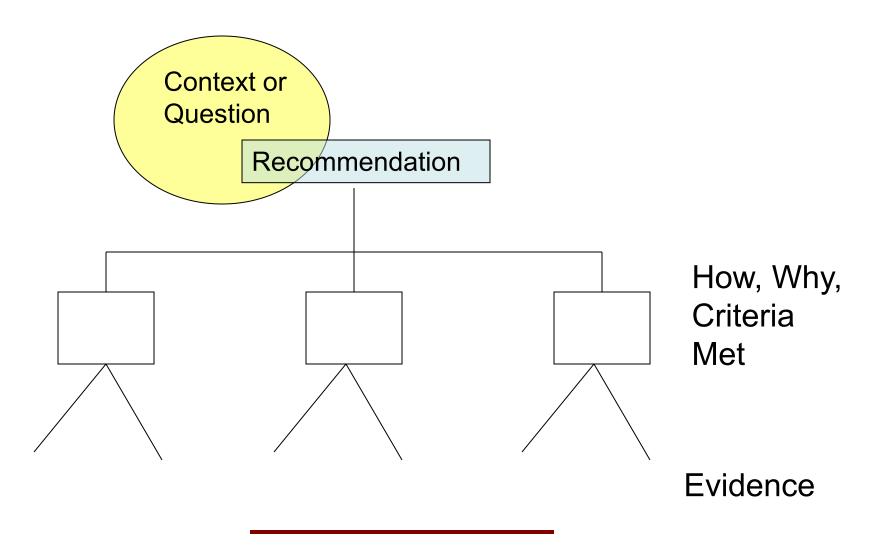
Reports Have Layered Organizations

- Front matter
 - Transmittal letter or cover document
 - Executive Summary
- Body of the report
 - +Ten pages → table of contents
 - Intro contains context, scope, purpose, and recommendations
 - Conclusion sums up main points and reiterates recommendations
- Appendices: specific information for specific readers

Tables and Charts: In the Body of the Report or Appendices?

- If in the body (i.e., of interest to all readers and crucial to the argument):
 - Introduce it
 - Number it
 - Title it
- If in the appendices (i.e., of interest to specific readers and not essential to the argument)
 - Refer to it in the body
 - Number it
 - Title it

Minto Pyramid



Communication for Managers

Direct Structure

- It's not direct structure if
 - You spend too much time setting up the situation
 - You take the listener through your thought process
- Instead focus on the main idea or recommendation and provide support for it

Guidelines for Team Presentations: the Three "C's"

- Coherent
 - Parts fit together
 - Transitions move from point to point
 - Parts reinforce the whole
- Consistent
 - Slide design
 - Tone
- Choreographed
 - Timing
 - Transitions
 - When your team is on, you're on

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